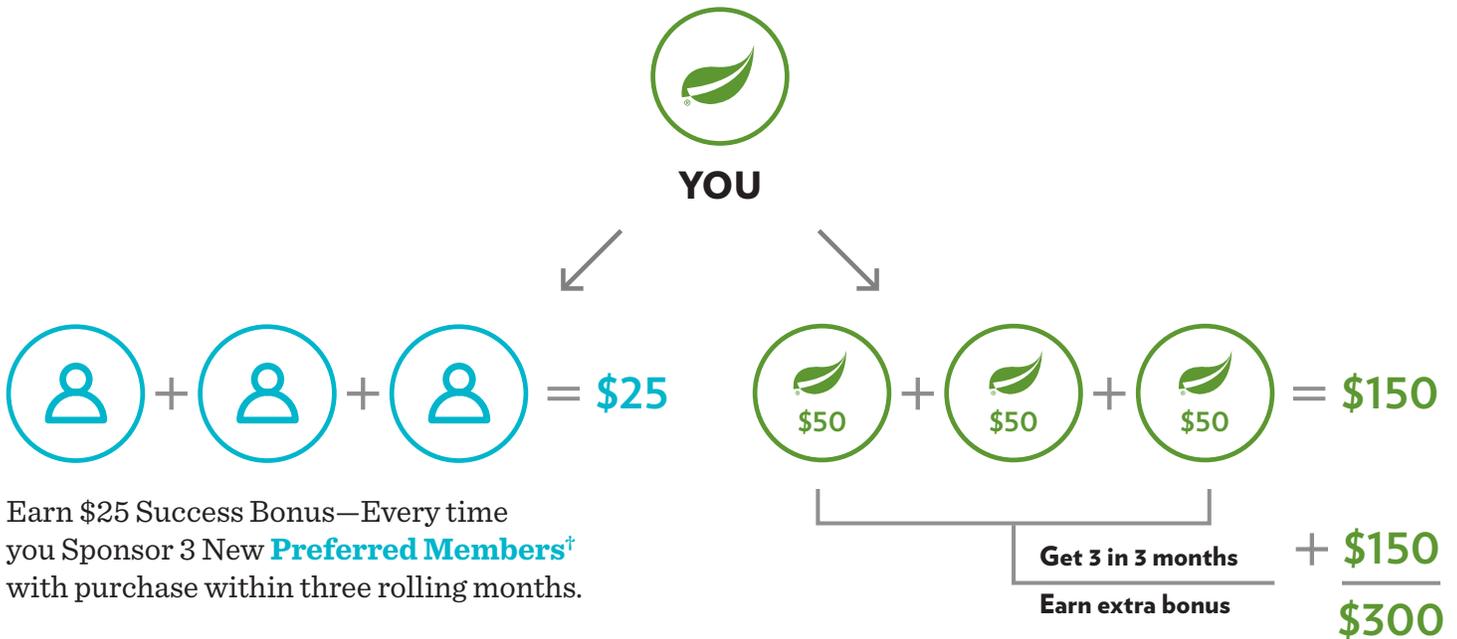


Success Bonus

Set Monthly Goals and See your Business and Income Grow



Earn \$25 Success Bonus—Every time you Sponsor 3 New **Preferred Members**[†] with purchase within three rolling months.

Earn \$50 each time you sponsor a **Qualified Distributor** on their purchase of one or more Success Packs. When you sponsor 3 New **Qualified Distributors**[‡] with purchase within three rolling months, you will earn an additional \$150 Success Bonus.

TOTAL BONUS EARNED**

\$25 + \$300 = \$325

We recommend you do this every month to build momentum!



[†]A Preferred Member is a person who joins and places a \$150 order on AutoShip within their first full calendar month. Earn \$25 Success Bonus—Every time you Sponsor 3 New **Preferred Members**, with purchase, within three rolling months.



[‡]A Qualified Distributor is a person who joins with a \$49.95 New Distributor Welcome Kit and purchases one or more Success Packs within their first full calendar month. Alternatively, you can unlock Qualified Distributor Benefits by purchasing a New Distributor Welcome Kit and paying a \$150 fee.

*Success Bonuses are paid daily on regular business days. Distributor Success Bonuses are paid the next business day, as long as a Qualified Distributor joins by 4:00 pm (PST). **When you sponsor three Qualified Distributors and three Preferred Members within three rolling months. See the 2017-2018 Shaklee Incentives Booklet for full details. Success Bonuses are paid to the Original Sponsor based upon product purchases by Preferred Members and Qualified Distributors. You must be a Qualified Distributor to participate in Success Bonus Program.

In 2016, the average annual income for the Business Leader Ranks ranged from \$10,217 for Director, to \$21,646 for Coordinator, to \$48,367 for Executive Coordinator, to \$95,867 for Key Coordinator, to \$211,018 for Master Coordinator, to \$614,200 for Presidential Master Coordinator. Average annual income for each rank is calculated monthly based on information reported on Form 1099-MISC for all US Business Leaders who achieved the rank that month. The sum of these monthly averages is the figure reported. Results will vary with effort. Shaklee Corporation does not guarantee that any particular income level will be achieved.